

**The Time-Evolution  
of  
Property Casualty  
Insurance Liabilities**

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# Overview

1. Coverages, accident years
2. Report and settlement lags
3. Paid loss process and desired decomposition
4. Aggregate loss model
5. Poisson decomposition
6. Contagion
7. Negative multinomial decomposition

8. Average costs vs settlement lag
9. Markov model of claim complexity
10. Combined results

# IMA Talk

Jan 31, 2003

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## Overview

1. Coverage
2. Accident Years
3. Report + Settlement Lags
4. Paid loss process
5. Derived Decomposition
6. Aggregate Loss Model
7. Poisson decomposition
8. Contagion & Negative Binomial distribution
9. Negative multinomial distribution

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10. Average cost vs settlement Lag
11. Markov model of claim complexity
12. Combined frequency/severity model.

# 1. Coverages/Scene

> Home, auto, WC, GL, AL, aircraft, terrorism...

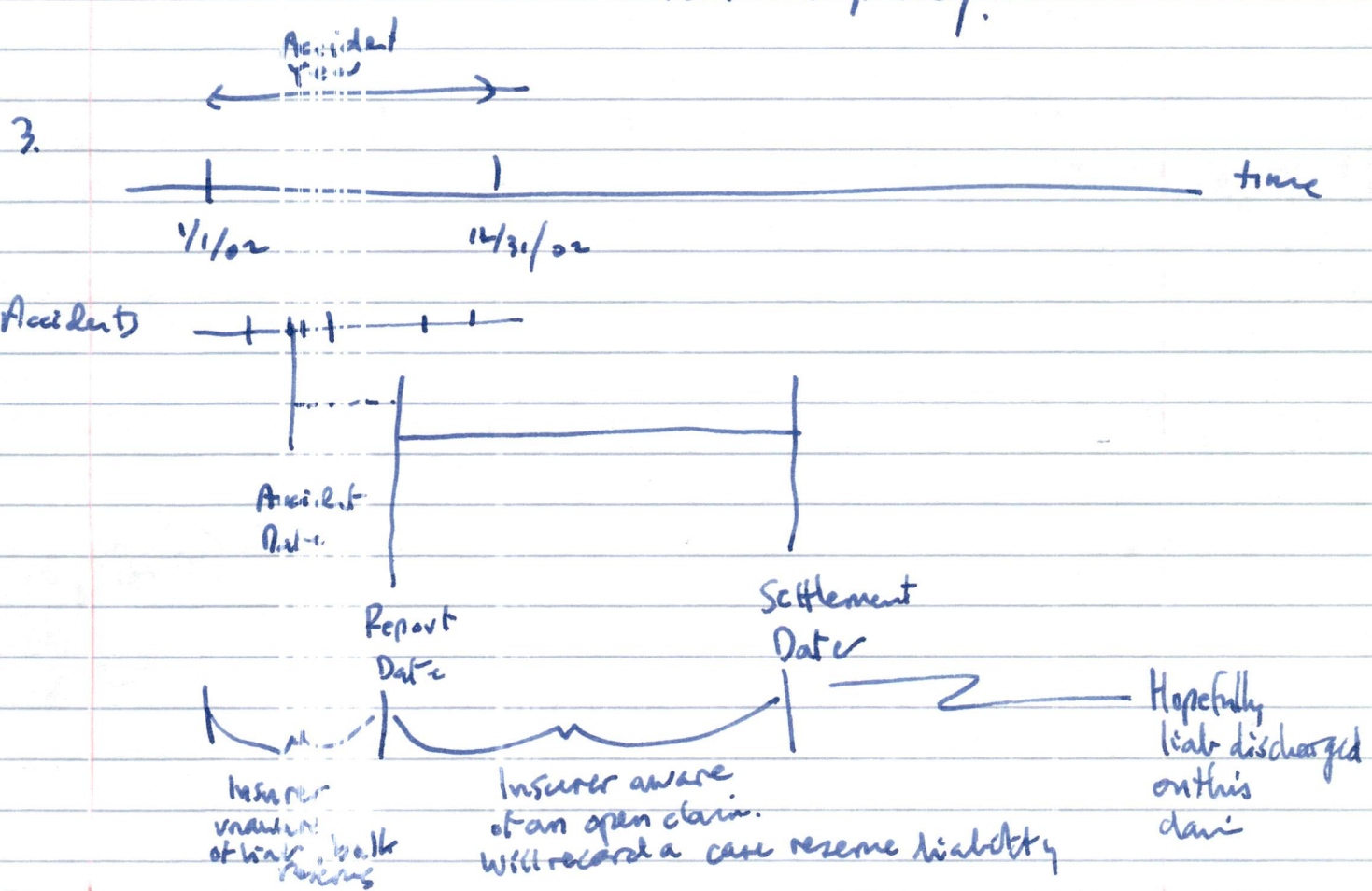
> Not life, pensions

CAS vs SOA  
~3000 ~15000 members

# 2. Accident Years, Report, Settlement Lags

Accident Year view : gather all financial implications of loss events which occur in a given year, the "accident" year

: Multiple policies, multiple claims from one policy.



## Reasons for lags

### Reporting :

- Generally not an issue
- Days to weeks
  - Pipeline
- Latent Hazards such as asbestos, pollution becomes more of an issue
- Here will typically ignore

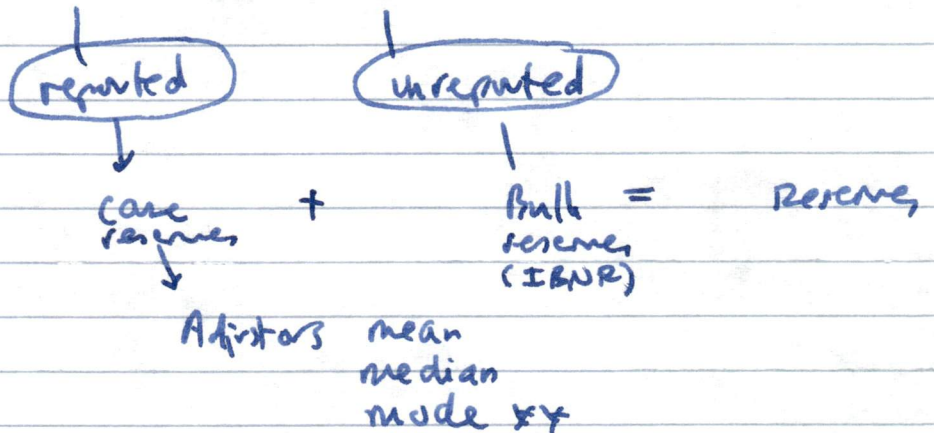
### Settlement :

- Discovery
- Cost estimation and damage evaluation
- Remediation
- Court proceedings
- We pay as claim you make.

← Occurrence forms: in some lines accident date is not well defined (Sueety, med mal) and they use a report date approach →

### Accounting

: Required to post adequate reserves for known and unknown claims



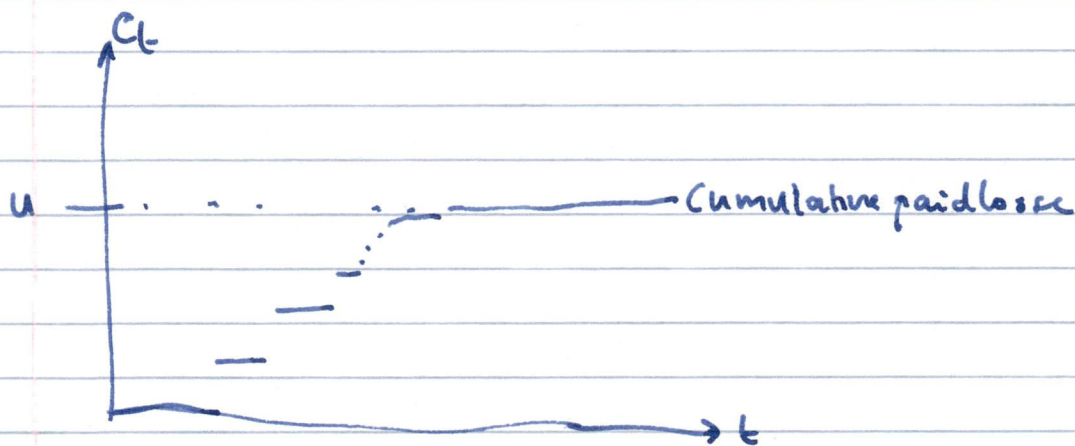
"Case development"

Reserving is #1 activity of P/C actuaries

#### 4. The Paid Loss Process.

$D_t$  = losses paid at time  $t$

$$C_t = \sum_{s \leq t} D_s = \text{Cumulative losses through time } t$$



- $C_t$  is a non-decreasing (no sub) process
- $C_t$  converges in finite time (I hope!)

$$C_t \rightarrow U \quad \text{as } t \rightarrow \infty \quad \text{a.s.}$$

- $U$  = ultimate loss process
- Reserves,  $R_t$ , are best estimate of unpaid liability
- Introduce probability space  $(\Omega, \mathcal{F}, \mathbb{P})$  with <sup>increasing</sup> filtration  $\mathcal{F}_t$  on  $\mathcal{F}$ ;  $\mathcal{F}_t$  = information available at time  $t$ , then, by definition

$$R_t = E(U | \mathcal{F}_t) - C_t$$

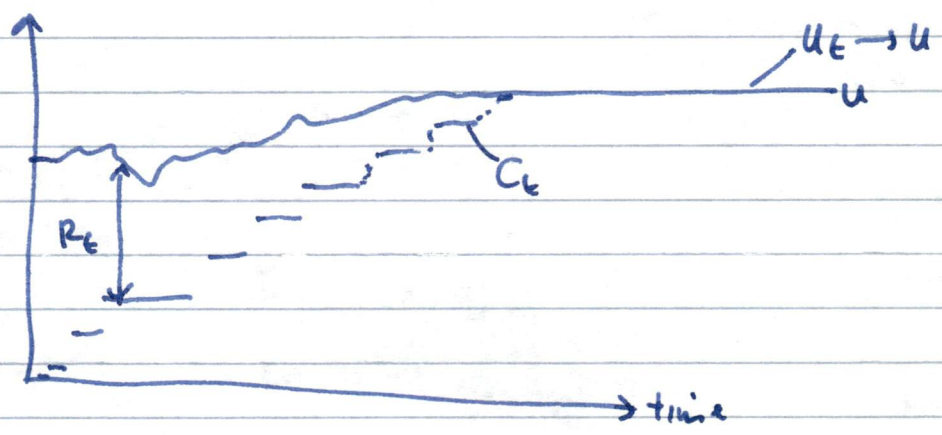
-  $U_t := E(U | \mathcal{F}_t)$  = current estimate of ultimate losses  
 $U_t = R_t + C_t$ ,

∴  $U_t$  is a martingale

Assumption: claims settle with one payment when they close; there are no partial payments

- True for all lines except WC
- Significant portion of the market

So have a total picture of Evolution of Insurance liabilities:



5. Desired decomposition is

$$U = \sum_{t \geq 0} D_t$$

$\left. \begin{array}{l} D_t \text{ is claim paid} \\ \text{in the } t^{\text{th}} \text{ c rather} \\ \text{that @ } t \end{array} \right\}$



### 6. Aggregate Loss Model

- Actuaries already have a good model for  $U$

$$U = X_1 + \dots + X_N$$

- where

$N$  = counting distribution giving the number of claims

$X_i \sim \text{iidrv}$  giving the severity of each claim.

Frequency:  
Poisson, NB, Pl4, ...  
Severity:  
Lognormal, Pareto, empirical

- claim split and not a time split.

- Very tractable decomposition because of MGF identity

$$M_X(s) = E(e^{sX}) \quad M_N(s) = E(e^{sN})$$

$$- M_U(s) = E(e^{s(X_1 + \dots + X_N)})$$

$$= E(E(e^{s(X_1 + \dots + X_N)} | N))$$

$$= E(M_X(s)^N)$$

$X_i$ : iid

$$M_U(s) = M_N(\log M_X(s))$$

- Can determine all moments of aggregate from moments of  $X, N$ .

- Can use FFT to compute aggs where  $X$  is discrete and  $E(N) \sim 100$ .

$$- E(U) = E(N)E(X) ; \quad \text{Var}(U) = E(N)\text{Var}(X) + \text{Var}(N)E(X)^2$$

- claim-by-claim view as opposed to an evolution over time view; but so nice we want to be consistent w/ approach.

## 7. Poisson Decomposition of the Aggregate Loss Model.

- $N \sim \text{Poisson}(n)$        $M_N(s) = \exp(n(e^s - 1))$
- Suppose that  $\pi_t$  of claims are reported at time  $t$ .

$$\sum_{t \geq 0} \pi_t = 1.$$

- Define  $D_t$  to be compound Poisson with frequency component  $\sim \text{Poisson}(\pi_t n)$  and same severity component  $X$ .

$$\begin{aligned} M_{D_1, \dots}(s) &= \prod_t \exp(\pi_t n (M_X(s) - 1)) \\ &= \exp\left(n \left(\sum \pi_t M_X(s) - 1\right)\right) \\ &= M_N(s) \end{aligned}$$

$\Rightarrow$  Have a decomposition

$$U = D_1 + D_2 + \dots$$

exactly as we wanted it!

- $D_i$  indep Poissons!

- Can adjust  $X$ 's to  $X'$  and you get a similar result with mixtures:

If  $F_i$  = distribution function of  $L_i$  then

$$CP \left[ \begin{array}{l} \text{Freq} = \text{Poisson}(n) \\ \text{sev} = \text{mixture } \{\pi_i, F_i\} \end{array} \right] = \underbrace{\bigoplus}_{\substack{\text{indep} \\ \text{sum}}} CP \left[ \begin{array}{l} \text{Freq} = \text{Poisson}(\pi_i n) \\ \text{sev} = F_i \end{array} \right]$$

Example

$L \equiv 1$

(all claims cost  $\$1$ ; only interested in frequency uncertainty)

$U \sim \text{Poisson}(n)$

$p+q = 1$

$$I = \begin{pmatrix} 1 & p \\ 0 & q \end{pmatrix}$$

$D_1 = \text{Poisson}(pn)$

$I = 1 \Rightarrow$  settles at time 1.

$D_2 = \text{Poisson}(qn)$

Can write

$D_1 = I_1 + \dots + I_N$

$D_2 = (1-I_1) + \dots + (1-I_N) = N - D_1$

then  $D_1 + D_2 = N$ ;  $D_i$ 's are independent.

[Per MGF argument! Also easy to compute they are uncorrelated ... condition on  $N$ .]

$E(D_1) = np$

$E(D_2) = nq$

$E(D_1, D_2) = E E \left( (I_1 + \dots + I_N) ((1-I_1) + \dots + (1-I_N)) \mid N \right)$

$= E \left( \sum_{i \neq j} E(I_i) E(1-I_j) \right) = E(N^2 - N) pq$

$Var = E(N^2) - E(N)^2$   
 $n = E(N) = n$

$= n^2 pq = E(D_1, D_2) \Rightarrow$  Uncorrelated.

$\Rightarrow E(N^2) = n^2 + n$

8. What will actually happen?

Contagion & the Neg Bin  $\sigma$ .

Population of insureds is exposed to common shocks:

- Level of economic activity
- Gas prices (auto)
- Weather, snow storms etc.
- Fads and trends (dotcom boom/bust, Dto)
- Inflation, CPI, drug costs, ...

so expected claim count  $n$  for population is really a function  $n = N(w)$ ,  $w \in \Omega$  describing state of world. Many of the common shocks are multiplicative. E.g. Snow makes auto accidents  $x\%$  more likely. So a model

$$N(w) = c(w) n \quad ; \quad \text{assume } E(c) = 1 \text{ so } E(N) = n$$

is not unreasonable to describe expected counts for the coming period.

Unbiased actuarial estimate is for  $n$  claims, but in reality will see data from a  $\text{Poisson}(c(w)n)$  rather than a  $\text{Poisson}(n)$ . This leads to correlation between  $D$ 's:

$$\begin{aligned} E(D_1, D_2) &= \int E(D_1, D_2 | c) f(c) dc \\ &= \int (cn)^2 pq f(c) dc \\ &= n^2 pq E(c^2) \end{aligned}$$

$$\begin{aligned} \text{So } \text{cov}(D_1, D_2) &= E(D_1, D_2) - E(D_1)E(D_2) \\ &= n^2 pq (E(c^2) - E(c)^2) = n^2 pq \text{Var}(c) \neq 0. \end{aligned}$$

The variable  $c_i$  is sometimes called contagion. If  $C \sim \Gamma$  mean 1 and variance  $c$  then the ~~dist<sup>n</sup>~~ dist<sup>n</sup> for  $N_i$  becomes a negative binomial distribution.

<sup>with no information</sup>

$$E(N) = n \quad \text{Var}(N) = n(1+cn) > n$$

Poisson.

Thus compound NB's are more likely than C Poissons.

over time sb able to estimate  $c \rightarrow$  go to Poisson

### 9. Negative Multinomial Distribution

Binomial ( $k, p$ )  $p+q=1$

$$M_N(s) = (q + pet)^k$$

mean  $kp$   
variance  $kpq < \text{mean}$

Poisson  
var = mean

Negative Binomial

$$Q-p=1 \quad (Q - pes)^{-k}$$

$kP$   
 $kPQ > kP$   
 $Q = 1+p$

Define  $D_i = L_1 + \dots + L_{N_i}$

$N_i \sim NB(\pi_i P, k) \quad (k = 1/2)$

Define multivariate distribution  $U \sim NB(P, k)$  target  $\sum D_i = U$  (MGFs)

marginals  $s_i = 0$   
 $Q = 1+p$

$$M_{D_1, \dots, D_r}(s_1, \dots, s_r) = (Q - \sum P \pi_i M_L(s_i))^{-k}$$

marginals CNBs  $\rightarrow M_{D_i} = M_{D_1, \dots, (0, \dots, s_i, \dots)} = (Q - \sum P_j - P_i M(s_i))^{-k} M_L(s_i) = 1$

IF  $U = D_1 + D_2 + \dots$  then

$$M_U(s) = (Q - \sum P \pi_i M_L(s_i))^{-k}$$

$$(Q - P M_L(s))^{-k}$$

So the aggregate is a CNB distribution. Have a time decomposition of an aggregate where

- (i)  $D_i$ 's are truly correlated
- (ii) Sum is CNB = dist of  $U \dots$  what you want

Note that the dist<sup>n</sup> is very different to a sum of D's under indep, which would have MGF

$$\prod (1 + \pi e^P - \pi e^P M_L(s))^{-k}$$

RETURN?

NEXT STEPS

• Can other common counting dist<sup>n</sup>'s be used? Eg Poisson?

- Need to look at form of MGF.

$$q = 1 - p$$
$$(q + p e^c)^k$$

$$\frac{k p}{k q p} < \text{mean}$$

$$Q = 1 + P$$
$$(Q - P e^c)^{-k}$$

$$\frac{k P}{k P Q} > \text{mean}$$

10-12 Markov Model of Claim Complexity

- Have assumed that severity,  $L$ , is independent of settlement lag.
- In fact, very strong evidence from many LOB's that  $E(L)$  increases w/ settlement lag
- ⇒ Need to model  $L$  &  $\gamma$  for losses closing at time  $t$ .
- In fact settlement lag is really a proxy for claim complexity (eg BI vs PD, lawyer involved, severity of injury...)
- Markov model, claims transition between open cx states and finally close provides good fit to data in many cases
- Postulate that severity  $L, \gamma$   $\gamma$  = complexity  
 $L$  = settlement lag is really  $L, \gamma$ . Effect of  $t$  reflects  $\Delta$  in mix between cx as quick to close, low \$ claims are eliminated from the system.

- Eg  
1 period (month)  
Transition Matrix

		1	2	3	closed
cx 1		0.2	0.1	0.1	0.6
2		0.2	0.4	0.2	0.2
3		0.05	0.1	0.8	0.05
closed		0	0	0	1

↓ claims stay closed

All claims start into cx 1

Let  $v = \begin{bmatrix} 0.2 & 0.1 & 0.1 \\ 0.2 & 0.4 & 0.2 \\ 0.05 & 0.1 & 0.8 \end{bmatrix}$

IMA Example

One period transition matrix

V	1	2	3	Closed
	0.115	0.302	0.053	0.530028
	0.064	0.171	0.067	0.698
	0.000	0.078	0.847	0.075
	0.000	0.000	0.000	1.000

Term Dist  
Numerical

0.033471437	0.507772	0.458756743
0.033471437	0.507772	0.458756743

= rescaled eVector corresponding to largest eValue

T=(I-V)<sup>-1</sup>

1.164542931	0.482513	0.618309455
0.094201646	1.297263	0.604861879
0.048143566	0.662991	6.854114051

Total

2.26536574	1.99632689	7.56524905
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Dist of closing cx

0.617240872	0.33657	0.04618962
0.049929551	0.904885	0.045185045
0.025517459	0.462459	0.512023426

W

0.530	0	0
0	0.698	0
0	0	0.075

U=W<sup>-1</sup>VW

0.114656	0.397585	0.007489
0.048851	0.1708	0.007216
0	0.729118	0.847211

Eigenvectors of U = WC

-0.257592	-0.192367	0.005412
0.609014	-0.642288	0.082105
-0.002904	0.010672	0.074418

Scaled E vectors

-0.739106	0.23346	0.033471
1.747438	0.779491	0.507772
-0.008332	-0.012952	0.458757

eig(V)

-0.0008408	0	-0.48599625	-0.3629378	0.010211
0.27763893	0	0.873095895	-0.9207974	0.117708
0.855745061	0	-0.03887415	0.14285758	0.992996

Values

Vectors, C

V<sub>0</sub> TW

0.617240872	0.33657	0.04618962
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Elocc)

1.16454293	0.482513	0.618309319	2.26536559
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Cls cx Dist

0.617240871	0.336569	0.04618961
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Opening distribution

V <sub>0</sub>	1	0	0
V <sub>0</sub> V	0.114656343	0.302109	0.053206322
V <sub>0</sub> V <sup>2</sup>	0.032568604	0.090394	0.071532215
	0.009545591	0.030864	0.068426089
	0.003078716	0.013499	0.060558737
	0.001220812	0.007964	0.052379326
	0.000652005	0.005819	0.044977921
	0.000448873	0.004703	0.038532568
	0.000353823	0.003948	0.032985981
	0.000294367	0.003357	0.028230903
	0.000249565	0.002867	0.024159376
	0.000212915	0.002452	0.020674522
	0.000182021	0.002097	0.017692191
	0.000155713	0.001795	0.015140025
	0.000133237	0.001536	0.012956007
	0.000114013	0.001314	0.01108704
	9.75649E-05	0.001125	0.009487681
	8.34904E-05	0.000962	0.008119036
	7.14464E-05	0.000824	0.006947825
	6.11399E-05	0.000705	0.005945567
	5.23201E-05	0.000603	0.005087889

V<sub>0</sub> W  
V<sub>0</sub> V<sup>2</sup>W

n \ CIs cx

n \ CIs cx	1	2	3
1	0.530028439	0	0
2	0.060771123	0.210731	0.003974676
3	0.017262286	0.063053	0.005343677
4	0.005059435	0.021529	0.00511164
5	0.001631807	0.009416	0.004523924
6	0.000647065	0.005555	0.003912897
7	0.000345581	0.004059	0.003359889
8	0.000237915	0.003281	0.002878502
9	0.000187536	0.002754	0.002464154
10	0.000156023	0.002342	0.002108935
11	0.000132277	0.002	0.00180478
12	0.000112851	0.00171	0.00154445
13	9.64761E-05	0.001463	0.001321661
14	8.25324E-05	0.001252	0.001131006
15	7.06193E-05	0.001071	0.000967854
16	6.04301E-05	0.000917	0.000828236
17	5.17122E-05	0.000784	0.000708759
18	4.42523E-05	0.000671	0.000606517
19	3.78686E-05	0.000574	0.000519024
20	3.24059E-05	0.000492	0.000444152
21	2.77312E-05	0.000421	0.000380081

Conditional Distribution by cx

1	2	3
0.220603	0.764968	0.014428
0.201524	0.736092	0.062383
0.159604	0.679145	0.161251
0.104795	0.604677	0.290528
0.063968	0.549207	0.386825
0.044507	0.522765	0.432728
0.037192	0.512827	0.449981
0.034694	0.509434	0.455872
0.03387	0.508313	0.457817
0.033601	0.507948	0.458451
0.033514	0.507829	0.458658
0.033485	0.50779	0.458725
0.033476	0.507778	0.458746
0.033473	0.507774	0.458753
0.033472	0.507772	0.458756
0.033471	0.507772	0.458757
0.033471	0.507772	0.458757
0.033471	0.507772	0.458757
0.033471	0.507772	0.458757



$V$  = submatrix of full transition matrix corresp. to open cx's only.

Following facts useful & easy to verify:

(i)  $T = (I - V)^{-1}$  is the mean occupancy time in each cx prior to close

Pf Eg starting in  $cx \ 1$ ,  $T$  = time to close

$$\begin{aligned}
 E(T) &= \sum_t t \Pr(T=t) \\
 &= \sum_t (1 - \Pr(T \leq t)) \\
 &= \sum_t (1 - \sum_{j \neq c} P_{ij}^{(t)}) \\
 &= \sum_t \sum_{j \neq c} P_{ij}^{(t)}
 \end{aligned}$$

{c} = {1, ..., #cx} are disjoint options

but  $P_{ij}^{(t)}$  =  $(i,j)$ <sup>th</sup> component of  $V^t$ , so result follows from  $I + V + \dots = (I - V)^{-1}$ .

(ii)  $\Pr_i(T=t, X_{t-1}=j) =$  Prob of closing from  $cx \ j$  at time  $t$   
 $= P_{ij}^{(t-1)} \cdot P_{jc}$

So can compute bivariate dist<sup>n</sup> of time to close and closing  $cx$  as

Opening dist

$$\begin{matrix}
 \left[ \begin{array}{c} v_0 \\ v_0 V \\ v_0 V^2 \\ \vdots \\ \vdots \end{array} \right]_{n \times n} \times \left[ W = \text{diag}(P_{ic}) \right]_{n \times n} = \left[ \begin{array}{c} \leftarrow j \rightarrow \\ \Pr(T=t, X_{t-1}=j) \\ \downarrow t \end{array} \right]
 \end{matrix}$$

Use this expression to determine weights of  $L_r$ 's to use in each  $L_t$ .

$L_t =$  wtd mixture of  $L_r$ 's where wts are proportional to  $t^{th}$  row of  $(*)$ .  
(\* conditional dist by  $c_x$  |  $\bar{r}=t$ )

(iii) Asymptotic mix of classes by  $c_x$  is given by scaling r.w. eigenvector of  $V$  corresponding to largest eval.  $r = \text{row (left)}$

$\Rightarrow$  Eventually, severity stops changing, and asymptotic distribution is independent of opening  $c_x$  distribution.

PF  $\hat{v}_n = \frac{v_0 V^n}{\|v_0 V^n\|}$  then  $\hat{v}_n \rightarrow$  vector associated w/ largest eval. of  $V$ .

$$\begin{aligned} \hat{v}_n V &= \frac{v_0 V^{n+1}}{\|v_0 V^n\|} = \frac{v_0 V^{n+1}}{\|v_0 V^{n+1}\|} \frac{\|v_0 V^{n+1}\|}{\|v_0 V^n\|} \\ &= \hat{v}_{n+1} \cdot \lambda_n \quad ; \text{ assume } V \text{ is diag (evals), } \\ &\quad V^n = \text{diag}(\text{eval}^n) \text{ and largest dominates.} \\ &\quad \hat{v}_{n+1} \text{ is a Cauchy sequence.} \end{aligned}$$

We are considering  $v_0 V^n W$ , so if  $VW = WU$   
 $v_0 V^n W = v_0 W U^n$  and result follows.

